## ATMIYA UNIVERSITY, RAJKOT

#### **Board of Studies**

## **Faculty of Business & Commerce**

## **Department of Management**

Date: 27.04.2019 Time: 10:30 AM Venue: Exhibition Room,

Library & Learning Center, 2<sup>nd</sup> Floor

## **Minutes of Meeting**

#### **BoS Members:**

S. No.	Name	Membership	Present/Absent
1.	Dr. Abhay Raja	Chairperson	Present
2.	Dr. S. O. Junare	Member - Academics	Leave of Absence
3.	Dr. Parul Bhati	Member - Academics	Present
4.	Ms. Hetal Thakar	Member - Academics	Present
5.	Mr. Dhaval Tanti	Member - Industry	Present
6.	Mr. Bhavesh Karia	Member - Industry	Leave of Absence
7.	Mr. Pranav Adhia	Member - Alumni	Present
8.	Dr. Amit Rajdev	Member - AU	Present
9.	Dr. Chirag Erda	Member - AU	Present
10.	Dr. Jayen Thaker	Member - AU	Present
11.	Dr. Meghashree A. Dadhich	Member - AU	Present

#### **AGENDA:**

Resolutions are required from all the Boards of Studies on the following:

- 1. Regulations for
  - a) Doctoral Programme:
- 2. Scheme of Instruction and Examination for all semesters (2018-2019 Revised):
  - a) UG Programmes:
    - 1. Bachelors of Business Administration (BBA)
    - 2. Bachelors of Business Administration (BBA- Honors)
  - **b)** Integrated Programme:
    - 1. Integrated Masters of Business Administration (IMBA)
  - c) PG Programme:
    - 1. Masters of Business Administration (MBA)
- 2. Scheme of Instruction and Examination for all semesters (2019-2020 Onwards):
  - a) UG Programmes:
    - 1. Bachelors of Business Administration (BBA)
    - 2. Bachelors of Business Administration (BBA- Honors)
  - **b)** Integrated Programme:
    - 1. Integrated Masters of Business Administration (IMBA)
  - **c)** PG Programme:
    - 1. Masters of Business Administration (MBA)
  - d) Doctoral Programme
    - 1. Doctorate of Philosophy in Management
- 3. Syllabi for Odd-Even Semesters courses for
  - a) UG Programmes (Semester- III, IV, V & VI):
    - 1. Bachelors of Business Administration (BBA)
    - 2. Bachelors of Business Administration (BBA- Honors)
  - **b)** Integrated Programme (Semester- III, IV, V, VI, VII & VIII):
    - 1. Integrated Masters of Business Administration (IMBA)
  - c) PG Programme (Semester- III & IV):
    - 1. Masters of Business Administration (MBA)
  - **d**) Doctoral Programme (Semester- I)
    - 1. Doctorate of Philosophy in Management
- 4. Norms & Syllabi for VAC
- 5. Norms & Syllabi for COC
- **6.** Norms & Syllabi for Generic Elective Course other than common.



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- a) UG Programmes
- **b**) PG Programme
- 7. List of New Courses introduced
- 8. List of Paper Setters & Examiners
  - a) UG Programmes
  - **b)** PG & Integrated Programmes
  - c) Ph. D. Programme
- 9. Question Paper pattern for Semester End Examination (SEE) of AU
  - a) UG Programmes
  - **b)** Integrated Programme
  - c) PG Programme
- 10. Justification for Changes in Scheme of Instructions

### **Minutes of Meeting**

The BoS in **Department of Management** met as indicated above and discussed on the above Agenda.

Sharing the expertise of all the members and with very proactive inputs, the members unanimously resolved the following for students admitted from AY 2018-2019 & 2019-2020 onwards:

- 1. The **Regulations** framed for the below stated programme **be approved.** 
  - a. Doctoral Programme (Enclosure-I)
- 2. The scheme of Instruction & Examinations revised for 2018-2019 semesters of the below stated Programmes be approved.
  - a. Bachelors of Business Administration (BBA)(Enclosure-IIA-I) (Revised)
  - b. Bachelors of Business Administration (BBA- Honors)(Enclosure-IIA-II) (Revised)
  - c. Integrated Masters of Business Administration (IMBA)(Enclosure-IIB) (Revised)
  - d. Masters of Business Administration (MBA)(Enclosure-IIC) (revised)
- 3. The scheme of Instruction & Examinations for 2019-2020 onwards odd-even semesters of the below stated Programmes be approved.
  - a. Bachelors of Business Administration (BBA)(Enclosure-IIA-I)
  - b. Bachelors of Business Administration (BBA- Honors)(Enclosure-IIA-II)
  - c. Integrated Masters of Business Administration (IMBA)(Enclosure-IIB)



- d. Masters of Business Administration (MBA)(Enclosure-IIC)
- e. Doctoral Programme (Ph.D.) (Enclosure-IID)
- **4.** The Syllabi framed for the **odd-even semesters of all courses** of the below stated programmes **be approved.** 
  - a. Bachelors of Business Administration (BBA)(Enclosure-IIIA)
  - b. Bachelors of Business Administration (BBA- Honors)(Enclosure-IIIA)
  - c. Integrated Masters of Business Administration (IMBA)(Enclosure-IIIB)
  - d. Masters of Business Administration (MBA)(Enclosure-IIIC)
  - e. Doctoral Programme (Ph.D.) (Enclosure-IIID)
- 5. The syllabi framed for the below stated Value Added Course (VAC), Co-curricular Course (COC) & Generic Elective (GE) be approved as indicated.

S. No.	Course	Course To Be Offered	Enclosure No.
a.	Value Added Course (VAC)	Entrepreneurship	Enclosure-IV
b.	Co-curricular Course (COC)	Entrepreneurship Development	Enclosure-V
c.	Generic Elective (GE) for UG	Tours & Operation  Management	Enclosure-VI (A)
d.	Generic Elective (GE) for PG	Tours & Operation Management	Enclosure-VI (B)

- **6.** The BOS members unanimously resolved to **authorize** the Chairperson of the BoS to finalize the List of Paper Setters & Examiners for Courses:
  - a. List of Paper Setters & Examiners for BBA & BBA-Honors Enclosure VII(A)
  - b. List of Paper Setters & Examiners for IMBA Enclosure VII(B)
  - c. List of Paper Setters & Examiners for MBA **Enclosure VII(C)**
- 7. Total New Courses framed vide above agenda points are 120. (Enclosure IX)



8. The BOS members approved the below stated Question Paper Pattern for Semester End Evaluation (SEE) for all courses

S. No.	Course	Enclosure No.
a.	BBA & BBA (Honors)	Enclosure-VIII (A)
b.	IMBA	Enclosure-VIII (B)
c.	MBA	Enclosure-VIII (C)

**9.** Justification for the changes made in the previously passed scheme of instructions for 2018-2019 semesters has been enclosed – **Enclosure-IX** 

#### **Attandance:**

<u>Attendance</u>			
Name of Member	Signature with Date		
Dr. Abhay Raja	All Taligh		
Dr. S.O.Junare	LCAVE		
Dr. Parul Bhati	gurst offuln		
Ms. Hetal Thakar	Tolo 27/4/19		
Mr. Dhaval Tanti	Jate 12 als		
Mr. Bhavesh Karia	a ( rave-		
Mr. Pranav Adhia	M4. 29/4/11		
Dr. Amit Rajdev	97 4 14		
Dr. Chirag Erda	Thizay. V. Greb 27/04/2019		
Dr Jayen Thaker	RAT 27-4-19		
Dr. Meghashree Dadhich	Frey 24-1-19		
	Dr. Abhay Raja Dr. S.O.Junare Dr. Parul Bhati Ms. Hetal Thakar Mr. Dhaval Tanti Mr. Bhavesh Karia Mr. Pranav Adhia Dr. Amit Rajdev Dr. Chirag Erda Dr Jayen Thaker		

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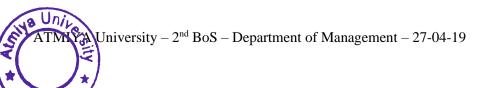
## **Enclosure IX**

# **List of New Courses framed**

Sr.	Program Name	Course Name	Course Code	Year of Introduction
1	Integrated M.B.A.	Core 21: Income Tax	18IMBACC701	2021-2022
2	Integrated M.B.A.	Core Practical 2: Summer Internship Project	18IMBACC702	2021-2022
3	Integrated M.B.A.	DSES 2: Event Management	18IMBADS701	2021-2022
4	Integrated M.B.A.	DSES 2: Financial Planning	18IMBADS702	2021-2022
5	Integrated M.B.A.	DSE-Core 3: Investment Analysis and Portfolio Management	18IMBADC701	2021-2022
6	Integrated M.B.A.	DSE-Core 3: Integrated Marketing Communication	18IMBADC703	2021-2022
7	Integrated M.B.A.	DSE-Core 3: Employee Relations & Labor Law	18IMBADC705	2021-2022
8	Integrated M.B.A.	DSE-Core 4: Behavioral Finance	18IMBADC702	2021-2022
9	Integrated M.B.A.	DSE-Core 4: Product and Brand Management	18IMBADC704	2021-2022
10	Integrated M.B.A.	DSE-Core 4: Compensation Management	18IMBADC706	2021-2022
11	Integrated M.B.A.	Core Practical 3: Discipline Specific Research Paper	18IMBACC703	2021-2022
12	Integrated M.B.A.	CEC 1: Outbound Training Program	18IMBACE01	2021-2022
13	Integrated M.B.A.	Core 23: Strategic Management	18IMBACC802	2021-2022
14	Integrated M.B.A.	DSE-Applied 1: Rural Marketing	18IMBADS801	2021-2022
15	Integrated M.B.A.	DSE-Applied 1: International Human Resource Management	18IMBADS802	2021-2022
16	Integrated M.B.A.	DSE-Applied 1: Management Control System	18IMBADS803	2021-2022
17	Integrated M.B.A.	DSE-Core 5: Derivatives & Risk Management	18IMBADC801	2021-2022
18	Integrated M.B.A.	DSE-Core 5: Sales and Distribution Management	18IMBADC803	2021-2022
19	Integrated M.B.A.	DSE-Core 5: Human Resource Development	18IMBADC805	2021-2022

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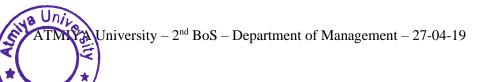
Sr.	Program Name	Course Name	Course Code	Year of Introduction
20	Integrated M.B.A.	DSE-Core 6: Merger & Acquisitions	18IMBADC802	2021-2022
21	Integrated M.B.A.	DSE-Core 6: Service and Relationship Marketing	18IMBADC804	2021-2022
22	Integrated M.B.A.	DSE-Core 6: Strategic Human Resource Management	18IMBADC806	2021-2022
23	Integrated M.B.A.	CEC 2: Social Immersion Program	18IMBACE02	2021-2022
<mark>24</mark>	B.B.A.	Core 15: Production & Operations Management	18BBACC501	2020-2021
<mark>25</mark>	B.B.A.	Core 16: Cost Accounting	18BBACC502	2020-2021
<mark>26</mark>	B.B.A.	Core 17: Motivational Book You Can Win (Self-Study)	18BBACC503	2020-2021
<mark>27</mark>	B.B.A.	Core 18: Computer Based Test	18BBACC504	2020-2021
<mark>28</mark>	B.B.A.	DSE-Core 1: Rural Marketing	18BBADC501	2020-2021
<mark>29</mark>	B.B.A.	DSE-Core 1: Retail Marketing	18BBADC502	2020-2021
30	B.B.A.	DSE-Core 2: Advanced Human Resource Management	18BBADC503	2020-2021
<mark>31</mark>	B.B.A.	DSE-Core 2: Training and Development	18BBADC504	2020-2021
<mark>32</mark>	B.B.A.	Core 19: International Business	18BBACC601	2020-2021
<mark>33</mark>	B.B.A.	Core 20: Management Accounting	18BBACC602	2020-2021
<mark>34</mark>	B.B.A.	Core 21: Business Environment	18BBACC603	2020-2021
<mark>35</mark>	B.B.A.	Core 22: Business Law	18BBACC604	2020-2021
<mark>36</mark>	B.B.A.	DSE-Core 3: Advanced Financial Management	18BBADC601	2020-2021
<mark>37</mark>	B.B.A.	DSE-Core 3: Investment Analysis & Portfolio Management	18BBADC602	2020-2021
38	B.B.A.	DSE-Core 4: Project Report & Presentation -III	18BBADC603	2020-2021
<mark>39</mark>	B.B.A. (Honors)	Core 16: Production & Operations Management	18BBHCC501	2020-2021
<mark>40</mark>	B.B.A. (Honors)	Core 17: Cost Accounting	18BBHCC502	2020-2021
<mark>41</mark>	B.B.A. (Honors)	Core 18: Motivational Book You Can Win (Self-Study)	18BBHCC503	2020-2021
<mark>42</mark>	B.B.A. (Honors)	Core 19: Business Research	18BBHCC504	2020-2021
<mark>43</mark>	B.B.A. (Honors)	Core 20: Computer Based Test	18BBHCC505	2020-2021
<mark>44</mark>	B.B.A.	DSE-Core 1: International Finance	18BBHDC501	2020-2021



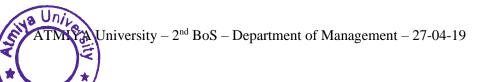
Sr.	Program Name (Honors)	Course Name	Course Code	Year of Introduction
45	B.B.A. (Honors)	DSE-Core 1: Rural Marketing	18BBHDC503	2020-2021
<mark>46</mark>	B.B.A. (Honors)	DSE-Core 1: Training and Development	18BBHDC505	2020-2021
47	B.B.A. (Honors)	DSE-Core 2: Strategic Financial Management	18BBHDC502	2020-2021
48	B.B.A. (Honors)	DSE-Core 2: International Marketing	18BBHDC504	2020-2021
49	B.B.A. (Honors)	DSE-Core 2: Advanced Human Resource Management -I	18BBHDC506	2020-2021
<mark>50</mark>	B.B.A. (Honors)	Core 21: International Business	18BBHCC601	2020-2021
<u>51</u>	B.B.A. (Honors)	Core 22: Management Accounting	18BBHCC602	2020-2021
<mark>52</mark>	B.B.A. (Honors)	Core 23: Business Environment	18BBHCC603	2020-2021
<mark>53</mark>	B.B.A. (Honors)	Core 24: Business Law	18BBHCC604	2020-2021
<mark>54</mark>	B.B.A. (Honors)	Core 25: Strategic Management	18BBHCC605	2020-2021
<u>55</u>	B.B.A. (Honors)	DSE-Core 3: Investment Analysis & Portfolio Management	18BBHDC601	2020-2021
<mark>56</mark>	B.B.A. (Honors)	DSE-Core 3: Advertising & Brand Management	18BBHDC602	2020-2021
<u>57</u>	B.B.A. (Honors)	DSE-Core 3: Advanced Human Resource Management -II	18BBHDC603	2020-2021
<mark>58</mark>	B.B.A. (Honors)	DSE-Core 4: Project Report & Presentation -III	18BBHDC604	2020-2021
<mark>59</mark>	All UG Programs	GE 1: Tours and Operations  Management -I	18BBAGE501	2020-2021
<mark>60</mark>	All UG Programs	GE 2: Tours and Operations Management -II	18BBAGE601	2020-2021
61	B.B.A. / B.B.A. (Honors)	Core 8: Principles of Marketing	18BBACC301/1 8BBHCC301	2019-2020
62	B.B.A. / B.B.A. (Honors)	Core 9: Human Resource Management	18BBACC302/1 8BBHCC302	2019-2020
63	B.B.A. / B.B.A. (Honors)	Core 10: Corporate Accounting	18BBACC303/1 8BBHCC303	2019-2020



Sr.	Program Name	Course Name	Course Code	Year of Introduction
64	B.B.A.	Core 11: Economics for Effective Management	18BBACC304	2019-2020
65	B.B.A. / B.B.A. (Honors)	DSE-Allied 4: Business Statistics	18BBADA301/ 18BBHDA301	2019-2020
66	B.B.A.	Business Communicative English	18LCEN401	2019-2020
67	B.B.A.	Core 12: Financial Management	18BBACC401	2019-2020
68	B.B.A.	Core 13: Organisational Behaviour	18BBACC402	2019-2020
69	B.B.A.	Core 14: Project Report & Presentation - II	18BBACC403	2019-2020
70	B.B.A. / B.B.A. (Honors)	DSE-Allied 5: Statistics for Management	18BBADA401/ 18BBHDA401	2019-2020
71	B.B.A. / B.B.A. (Honors)	DSE-Allied 6: Business Taxation	18BBADA402/ 18BBHDA402	2019-2020
72	B.B.A. (Honors)	Core 11: Creativity & Innovation	18BBHCC304	2019-2020
73	B.B.A. (Honors)	Core 12: Economics for Managerial Efficiency	18BBHCC305	2019-2020
74	B.B.A. (Honors)	Core 13: Financial Management	18BBHCC401	2019-2020
75	B.B.A. (Honors)	Core 14: Organisational Behaviour	18BBHCC402	2019-2020
76	B.B.A. (Honors)	Core 15: Project Report & Presentation - II	18BBHCC403	2019-2020
77	M.B.A.	Core 14: Business Law	18MBACC301	2019-2020
78	M.B.A.	Core 15: Strategic Management	18MBACC302	2019-2020
79	M.B.A.	Core Practical 1: Summer Internship Project	18MBACC303	2019-2020
80	M.B.A.	DSE-Core 1: International Finance & Forex Management	18MBADC301	2019-2020
81	M.B.A.	DSE-Core 1: Consumer Behavior	18MBADC304	2019-2020
82	M.B.A.	DSE-Core 1: Change Management & Organizational Development	18MBADC307	2019-2020
83	M.B.A.	DSE-Core 2: Management of Financial Services	18MBADC302	2019-2020
84	M.B.A.	DSE-Core 2: Product & Brand Management	18MBADC305	2019-2020
85	M.B.A.	DSE-Core 2: Compensation Management	18MBADC308	2019-2020



Sr.	Program Name	Course Name	Course Code	Year of Introduction
86	M.B.A.	DSE-Core 3: Investment Analysis & Portfolio Management	18MBADC303	2019-2020
87	M.B.A.	DSE-Core 3: Integrated Marketing Communication	18MBADC306	2019-2020
88	M.B.A.	DSE-Core 3: Employee Relation & Labor Laws	18MBADC309	2019-2020
89	M.B.A.	DSES 1: Event Management	18MBADS301	2019-2020
90	M.B.A.	DSES 1: Financial Planning	18MBADS302	2019-2020
91	M.B.A.	CEC 1: Online / Professional Certification Course / Short Term Course	18MBACE01	2019-2020
92	M.B.A.	CEC 3: Outbound Training Program	18MBACE03	2019-2020
93	M.B.A.	Core 16: Business Ethics & Corporate Governance	18MBACC401	2019-2020
94	M.B.A.	Core Practical 2: Domain Specific Research Paper	18MBACC402	2019-2020
95	M.B.A.	DSE-Core 4: Income Tax & GST	18MBADC401	2019-2020
96	M.B.A.	DSE-Core 4: Retail Management	18MBADC404	2019-2020
97	M.B.A.	DSE-Core 4: International Human Resource Management	18MBADC407	2019-2020
98	M.B.A.	DSE-Core 5: Derivatives & Risk Management	18MBADC402	2019-2020
99	M.B.A.	DSE-Core 5: Sales and Distribution Management	18MBADC405	2019-2020
100	M.B.A.	DSE-Core 5: Human Resource Development	18MBADC408	2019-2020
101	M.B.A.	DSE-Core 6: Mergers and Acquisition	18MBADC403	2019-2020
102	M.B.A.	DSE-Core 6: Service and Relationship Marketing	18MBADC406	2019-2020
103	M.B.A.	DSE-Core 6: Strategic Human Resource Management	18MBADC409	2019-2020
104	M.B.A.	DSES 2: Behavioral Finance	18MBADS401	2019-2020
105	M.B.A.	DSES 2: Digital Marketing	18MBADS402	2019-2020
106	M.B.A.	DSES 2: Management Control System	18MBADS403	2019-2020
107	Integrated M.B.A.	Core 6: Financial Management -I	18IMBACC301	2019-2020
108	Integrated M.B.A.	Core 7: Fundamentals of Marketing Management	18IMBACC302	2019-2020
109	Integrated M.B.A.	Core 8: Fundamentals of Human Resource Management	18IMBACC303	2019-2020
110	Integrated	Core 9: Fundamentals of International	18IMBACC304	2019-2020



Sr.	Program Name	Course Name	Course Code	Year of Introduction
	M.B.A.	Business		
111	Integrated M.B.A.	DSE-Allied 6: Cost Accounting	18IMBADA301	20192020
112	Integrated M.B.A.	DSE-Allied 7: Business Law	18IMBADA302	20192020
113	Integrated M.B.A.	Core 10: Financial Managemetht	18IMBACC401	20192020
114	Integrated M.B.A.	Core 11: Advanced Marketing Management	18IMBACC402	20192020
115	Integrated M.B.A.	Core 12: Management Accounting	18IMBACC403	20192020
116	Integrated M.B.A.	Core 13: Exportmport Procedure & Documentation	18IMBACC404	20192020
117	Integrated M.B.A.	Core 14: Business Ethics & Corporate Governance	18IMBACC405	20192020
118	Integrated M.B.A.	DSE-Allied 8: Company Law	18IMBADA401	20192020
119	All UG Programs	SEGII: CoC -Entrepreneurship Development	18AECO008	20192020
120	All PG Programs	GE 1: Tours and Operation Manageme	nt8MBAGE301	20192020



Registrar Atmiya University

Rajkot